



Hectorville Sports & Community Club

ABN 78 964 739 433

2019 Annual Report

AGM held 27th November 2019



Agenda

1. Welcome and introductions
2. Apologies
3. Confirmation of minutes of AGM held 21st November 2018
4. Administration Reports
 - a. President's Report
 - b. Finance
5. Section Reports
 - a. Football
 - b. Cricket
 - c. Netball
 - d. Tennis
6. Appointments
 - a. Solicitors
 - b. Accountants
 - c. Patron and Vice Patron
7. Election of Officers
 - a. Board of Management
 - b. Other positions
8. General Business

* Nominations for positions on the Board of Directors or Board of Management are to be made on the prescribed nomination form, which may be obtained at the club.



Current Board of Management

Position	Name	Elected	Term
President	Peter Turner	21 st November 2018	2 Years
Vice President	Rocco Musolino	21 st November 2018	2 Years
Treasurer	Sandra Di Blasio	21 st November 2018	2 Years
Secretary	Fergus Grant	21 st November 2018	2 Years
Ordinary Committee Member	Christian McCormack	21 st November 2018	2 Years
Ordinary Committee Member	Kurt Opray	21 st November 2018	2 Years
Ordinary Committee Member*	Open	TBC	2 Years
Football Representative	Bill Leo	21 st November 2018	2 Years
Netball Representative	Mark Leckie	21 st November 2018	2 Years
Tennis Representative	Cat Rugari	21 st November 2018	2 Years
Cricket Representative	Patrick Ritchie	21 st November 2018	2 Years

*Positions to be filled at 2019 AGM

ABRIDGED MINUTES OF ANNUAL GENERAL MEETING HELD ON THE 21ST OF NOVEMBER 2018

MEETING STARTED AT 7.00PM

PRESIDENT TERRY WAY WELCOMED ALL PRESENT

PRESENT: 43 PERSONS SIGNED ATTENDANCE REGISTER

APOLOGIES: PETER LANE, KURT OPRAY

MINUTES OF 2017 AGM TABLED

MOVED AS A TRUE AND CORRECT RECORD

MOVED JAMES ALEXANDER, SECONDED MICK SEAGER CARRIED

PRESIDENTS REPORT GIVEN BY TERRY WAY

TREASURERS REPORT GIVEN BY JAMES ALEXANDER

SECTIONS REPORTS TABLED

MOVED ACCEPTANCE AS TABLED

MOVED TERRY WAY, SECONDED JAMES ALEXANDER CARRIED

THE PRESIDENT VACATED THE CHAIR AND PAST PRESIDENT CHOOK SPINA TOOK THE CHAIR

THEN CALLED FOR NOMINATIONS FOR THE POSITION OF PRESIDENT OF HSCC

THERE BEING ONLY ONE NOMINATION PETER TURNER WAS DECLARED DULY ELECTED,

HE THEN TOOK THE CHAIR AND CONDUCTED THE BALANCE OF THE MEETING.

A BALLOTT WAS HELD AND THE FOLLOWING CLUB MEMBERS WERE ELECTED:

VICE PRESIDENT: ROCCO MUSOLINO

TREASURER: SANDRA DI BLASIO

SECRETARY: FERGUS GRANT

COMMITTEE: CHRISTIAN McCORMACK

MICK SEAGER

KURT OPRAY

THE FOLLOWING APPOINTMENTS WERE MADE FOR THE ENSUING YEAR:

CLUB SOLICITORS: LYNCH AND MEYER

MOVED: JAMES ALEXANDER, SECONDED NATHAN GRACE CARRIED

CLUB ACCOUNTANT: BENTLEYS

MOVED PETER TURNER, SECONDED STEWART FINCHER CARRIED

THE FOLLOWING POSITIONS WERE ALSO CONSIDERED AND THE SECRETARY DIRECTED TO FORMALLY OFFER THE FOLLOWING POSITIONS IN WRITING TO:

CLUB PATRON: MAYOR JILL WHITTAKER

MOVED MARK LECKIE, SECONDED BILL LEO CARRIED

CLUB VICE PATRON: VINCENT TARZIA MP

MOVED NATHAN GRACE, SECONDED CHRISTIAN McCORMACK CARRIED

PRESIDENT PETER THANKED ALL PRESENT

CLOSED THE MEETING AT 8.20 PM

President's Report 2018/2019

2019 was an incredibly busy year at Hectorville Sports & Community Club.

In November of 2018, an almost entirely brand new Board of Management was elected and got straight to work to undertake the daunting task of operating a club that was carrying some serious debt, with limited available funds and very little cash flow.

Firstly, I wish to personally thank the 2019 Board of Management members (in no particular order) Sandra Di Blasio, Rocco Musolino, Fergus Grant, Bill Leo, Christian McCormack, Kurt Opray, Mark Leckie, Cat Rugari, Patrick Ritchie & Mick Seager for their considerable efforts and support throughout the last 12 months.

Financial Stability

The Board's primary focus for the majority of the year was to promote a cost saving approach to everything we did so that we could pull ourselves out of the financial situation the club found itself in. This included negotiating delayed repayments on several long outstanding trade creditors, re-negotiating the 'Oval Hire' fees for a 2 year period, agreeing to a minimum 50/50 volunteer model across the club, and searching for lower cost food and drink suppliers.

Of course cost savings is only one half of the equation, we also needed to increase revenue. We held several very successful fundraising events throughout the year and primarily with the support of our football families were able to generate solid Kitchen/Bar/Canteen revenue numbers week on week.

Solar panel debt has also been fully paid down.

One Club Vision

Our vision as a board was to create a simplified operating model where all sporting sections would equally contribute to the financial success of the club and therefore equally benefit from that success. The previous model of sporting sections essentially acting independently, not sharing membership information, not discussing/sharing sponsorship opportunities, not sharing fundraising activities, and hoarding money at the peril of the overarching sporting club in our opinion is an unsustainable model. The previous years' financial results showed this to be true.

Change is difficult. Humans (in general) typically don't like change. However, for the future of the club, we simply have to change. The opportunity for success that we have at Hectorville Sports & Community Club is simply too good to ignore.

Clubroom Redevelopment

Following on from the successful State Government grant application in 2018, we were fortunate enough to be a successful applicant in the Federal Government Community Sport Infrastructure grant, being awarded the full \$500K allocation to contribute to the redevelopment of our aging clubrooms in order to meet the requirements of the growing playing base, particularly the female playing group. This, along with the \$270K State Government Grant from 2018 was enough to sway the Campbelltown Council to move forward with the clubroom redevelopment plans and commit to topping up the budget to a \$3M redevelopment.

Early in 2019 Council architects, Design Inc. were engaged by Campbelltown Council to provide some concept plans to retain the structural shell of the existing building, and extend/renovate to provide the necessary facilities to meet the requirements of the grant. The development sub-committee

then worked through these plans to achieve everything that would make the clubrooms useable by all members of the community for a long time into the future. This included;

- 4 x AFL compliant unisex change rooms
- 2 x AFL compliant umpire change rooms
- Refit of the existing Council external toilets
- New fully glazed canteen and café area
- Upstairs toilets
- New Kitchen & Bar facilities
- Larger 200 seat venue
- Multi-purpose committee/function room
- Large balconies both East & West facing (with a new 2nd story balcony overlooking Tennis/Netball courts)

The first round of tenders unfortunately saw every shortlisted contractor come in over budget in the range of \$350-\$500K. At the Council meeting held on 19th November 2019, a decision was passed to endorse Sarah Constructions as the preferred contractor and to extend the Council's funding a further \$350K to cover the additional budgetary requirements.

We will now meet with Council and Sarah Constructions to develop a workable project plan which will factor in loss of facilities, trade and alternative facility arrangements. Work is now expected to commence early in 2020.

Continued Membership Growth

The old business adage of "If you aren't moving forward, you are going backwards" is really important to consider with a club like Hectorville. Each and every sporting section must continue to look at opportunities to grow their playing membership base, year on year. This not only increases the revenue the sporting section contributes to the club, long term however, it will increase the revenue of the entire club as more members start to utilise our new facilities more regularly.

With our centralised marketing team now fully active, we are encouraging the sporting sections to engage regularly to take advantage of the reach we now have including participation cross promotion between sections.

Passing of Beloved Club Members

It was with great sadness that we had to say goodbye to some of our most beloved club members throughout 2019. Each and every one of these people contributed a great deal to the Hectorville Sports & Community Club in some capacity over the years and all will be greatly missed.

- Damon 'Indy' Ind
- Sandy McCulloch
- Ang Capitanio
- Brian 'Colly' Collingwood

Rest in Peace.

Peter Turner
HSCC President

2019 AGM – HSCC Treasurer Report

This past 12 months has been one of an incredible level of change. Having the 2018 AGM finish the year with a \$54k operating loss, the Board knew some hard decisions needed to be made to keep the Club afloat and has executed these. The past two Treasurer's Reports referred to the poor cash flow positions and the fact that the position was not sustainable.

It was imperative that the Club worked together with its sport groups to be the one Club it was set up to be. The Club reduced its reliance on overdraft which was nearly at its maximum and has improved cash flow. Through discussion with the sporting sections, cash injections were fundamental to the Club's ability to meet debts as they fell due. Thank you to Tennis who gave \$5,000 and Football who provided in excess of \$30,000.

Some key changes which were drivers in reducing our financial pressures included –

- Increased scrutiny applied to vendors and suppliers
- Increased significantly the number of volunteer hours in key roles in the kitchen and bar versus previously paid positions
- Streamlined kitchen procedures allowing for better management of a roster for chefs and kitchen staff
- Reducing stock holdings and buying on a need basis only
- Entered into payment arrangements with some of the more significant creditors to smooth out cash flow over the year
- Increased sponsorship – improved the overall offerings and presented a professional product

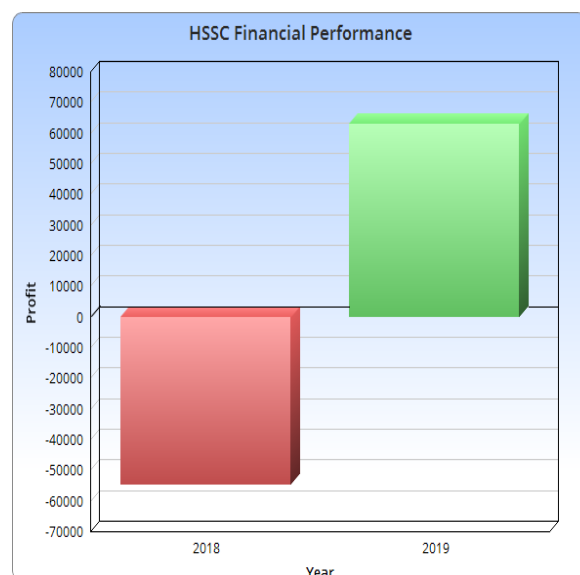
Highlights for 2018-19

- Turnaround in operating profit of \$117 462 from -\$54 733 (loss) to +\$62 729.
- 40.4% reduction in wages (saving of \$50 730 achieved through a volunteer drive).
- 21.7% reduction in kitchen and bar purchases (food, alcohol and soft drinks) from \$145 834 in 2018 to \$114 210 in 2019, a saving of \$31 624 achieved via more diligent purchasing.

What's coming in 2019-2020?

Plans for the next 12 months include continuation of the above as well as introducing a new governance model and finalising implementations of the 'one club' model we as a Board agreed upon in February 2019. We need to be to maximise opportunity and potential. Some developments to come include –

- Consolidate our business – 1 club run as one entity which delivers 5 sports to the community
- Continue to develop the governance model supported by a new constitution which is out of date
- Consolidate our player and member profiles to maximise exposure for sponsorship and marketing opportunities



Profit & Loss

HSCC PROFIT AND LOSS FOR YEAR ENDED 30 JUNE 2019

	2019	2018
Trading Income		
Confectionary sales	\$ 2,243	\$ 4,860
Alcohol sales	\$ 177,490	\$ 153,143
Kitchen Meals sales	\$ 103,428	\$ 112,299
Soft drink sales	\$ 9,656	\$ 19,615
Recycling	\$ 1,850	\$ 1,368
	<u>\$ 294,668</u>	<u>\$ 291,285</u>
Cost of Sales		
Confectionary	\$ 772	\$ 2,045
Alcohol	\$ 49,298	\$ 63,614
Kitchen	\$ 60,667	\$ 73,807
Soft drink	\$ 4,245	\$ 8,413
Wages	\$ 74,944	\$ 125,674
Bar & BBO expenses	\$ 9,323	\$ 555
	<u>\$ 199,249</u>	<u>\$ 274,108</u>
Gross Profit	\$ 95,419	\$ 17,177
Other Income		
Functions	\$ 26,667	\$ 8,044
Grants	\$ 500,291	\$ 2,500
Hire of oval & facilities	\$ 9,101	\$ 21,085
Sponsorships	\$ 12,591	\$ 2,009
Other	\$ 4,566	\$ 3,533
	<u>\$ 553,216</u>	<u>\$ 37,171</u>
Operating Expenses		
Fees (accounting, bank, licence etc)	\$ 3,560	\$ -
Insurance	\$ 6,310	\$ 7,819
Cleaning	\$ 9,369	\$ 14,797
Grant expenses	\$ 400,000	\$ -
Maintenance	\$ 4,156	\$ 5,980
Utilities	\$ 27,515	\$ 20,021
Marketing	\$ 239	\$ -
Oval Hire	\$ 8,885	\$ 17,269
Superannuation and W/Cover	\$ 3,714	\$ 9,641
Dividends	\$ 9,255	\$ 12,906
Other	\$ 12,901	\$ 20,648
	<u>\$ 485,906</u>	<u>\$ 109,081</u>
Net Profit	\$ 162,729	-\$ 54,733
Campbelltown Council building grant	\$ 100,000	
	\$ 62,729	

Balance Sheet

HSCC BALANCE SHEET AS AT 30 JUNE 2019

	2019	2018
Current Assets		
Bank	\$ 427,419	-\$ 21,325
Clearing Account	\$ 52,633	\$ 1,361
Trade Debtors	\$ 120,300	\$ 8,229
	\$ 600,352	-\$ 11,735
Non Current Assets		
Buildings and improvements	\$ -	\$ 3,245
Furniture and fixtures	\$ 437	\$ -
Plant and equipment	\$ 132,548	\$ 133,546
less Acc Depreciation	-\$ 6,675	-\$ 6,689
HCC Loan	\$ 11,072	\$ 11,287
	\$ 137,382	\$ 141,389
	\$ 737,734	\$ 129,654
Current Liabilities		
GST	\$ 68,260	\$ 13,972
PAYG	\$ 822	\$ 4,335
Trade Creditors	\$ 296,778	\$ 44,188
Other	\$ 151,512	\$ 16,208
	\$ 517,372	\$ 78,703
Non Current Liabilities		
HSCC Loan	\$ 11,287	\$ -
Solar Loan	\$ 1,010	\$ 5,141
	\$ 12,297	\$ 5,141
	\$ 529,669	\$ 83,844
Net Assets	\$ 208,065	\$ 45,810
Equity		
Current Year Earnings	\$ 162,729	-\$ 54,736
Retained Earnings HSCC	\$ 45,336	\$ 100,546
	\$ 208,065	\$ 45,810

Football Report



Senior Football Report

Dear HFC players, families and members,

2019 saw HFC enjoying a very good season on and off the field.

Our seniors had an encouraging season with A's, B's and the C's all making finals for the first time in many years. Unfortunately our A's and C's had poor finals performances, unlike the Reserves team which under the guidance of first time coach/player Sam Ritchie and bench coach support from Lyndsay Young won the grand final in fine style. Well done to all staff the many players involved.

Jake Mazzone playing his first season as club captain had a huge year leading the way on and off the field. Jake won the Division 6 best and fairest player in fine style.

Josh Denton from the reserves team was runner up in the div 6 reserves best and fairest.

The season off the field had very successful events including-

- Ladies Day
- An amazing Steak and Wine Night. HUGE thanks to Billy the chef.
- Our 2nd batyr Fundraiser, over \$12k was raised. Well done to all involved from organizing to sponsors and the punters who supported the event.
- Past Players day, which was very well supported with good feedback from the past players attending.
- Girl's footy trip quiz night, raised \$8k. Thanks for the amazing support to all attendees
- Presentation Night, well done to all the trophy winners.

Our juniors boys and girls led by Junior Coordinator Christian McCormack doing a fantastic job, had a great season. I'm sure Christian will cover it all in his report. One thing I will highlight is the u12s coached by Christian, had a very good season including winning the grand final with 3 gusty and determined wins in the finals. Well done to all involved.

The club won 3 from 3 grand finals which now brings the tally to 9 wins from our last 9 grand finals. Nice strike rate Heccies.

I wish to personally thank everyone contributing to enable footy to happen at Heccies, including all committee members, the many volunteers helping with whatever is required, all the coaches and support staff, all the players and all the parents involved in getting children to and from trainings and games.

A huge thankyou to all sponsors, new and ongoing helping HFC operate each season.

Sponsors list on back page.

HFC is looking forward to another big season in 2020, 'The Season of Unfinished Business.'

Cheers

Billy Leo

Hectorville Football Club Chairperson

Junior Football Report

2019 was another very successful year for Junior Football both on and off the field.

On Field

16 Teams were fielded ranging from U7's to U16.5's (12 Boys teams and 4 Girls teams). Premiership success in 2018 for the U12's and U13's saw them both move into higher Divisions in 2019 and still be competitive. The U14 and U16 Girls were both elevated to Division 1 and the U12 Girls narrowly missed out on a Grand Final appearance. 4 of the 7 Premiership sides made Finals (U12, U15, U16.5, U16 Girls) with the U12 and U15 Boys 2019 Premiership Winners.

In addition to the growth in overall numbers, Hectorville Junior Football Club continues to see many more players looking to transfer to Hectorville from other Clubs than we see transferring out. We have already had 7 requests this November to transfer to Hectorville. This is a great sign that players and families are embracing and valuing the environment being created at the Hectorville football Club.

Individual highlights included Anthony Mustaca winning the SANFL U13's Division 2 Junior Medal along with being the age groups leading goal kicker. Sam Hughes (U12 Div 3) and Angus Turner (U15 Div 3) finished 2nd and 3rd respectively in their age groups medal count- a great effort considering both players missed a significant number of games during the season.

Auskick

Hectorville continues to have record numbers of Auskickers with 60 plus players taking part in 2019. A huge thankyou to Simon Perrin and his helpers who ran a wonderfully well organised Auskick program. Auskick has been a terrific introduction to Football and the Hectorville Sports Club for these new players and their families.

Summer Football

Summer Football Clinics have been run again in Term 4. This 7 week program was very well attended with record numbers of over 120 boys and girls taking part. Many of these players are new to football and will play for Hectorville in 2020- a great outcome. Thank you to the Norwood Football Club who continue to support Hectorville whenever we ask. This year we have had Senior Norwood Women spend 2 weeks helping out with Girls Summer Footy Clinics. Summer Footy is another important point of difference at the Hectorville Football Club- thank you to all the Coaches and helpers who made it work so well in 2019.

Coaching Coordinator

This role is something the Football Club has wanted to have in place for some time. An enormously important role, it was filled by Paul Rhigas in 2019. Paul brought a level of passion, enthusiasm, professionalism and organisation to the role that saw Junior Football benefit greatly. I thank Paul for all he has done for the Club in 2019 and beyond.

Coaches

Coaches are the backbone of Junior Football. We had a very dedicated group of Coaches in 2019 and I would like to thank them, along with their Team Managers and those in support roles, for their dedication to Junior Football at Hectorville. As a Club we will continue to develop and support Coaches as they are such an important factor in what experience players and families have at the Hectorville Football Club.

Social Activities for Juniors

As part of our vision to always improve on and off the field we have encouraged each team to have a team bonding social experience outside of football. This was new in 2019 and seemed to work well with teams taking part in activities such as Tree Climb, a Swimming Day and Escape Room.

The Junior Disco was well attended by the younger age groups and was a lot of fun. The Quiz Night was a sell-out, raised money and was a great way for families to socialise.

Junior Teams took part in halftime games at Norwood Oval and Adelaide Oval in 2019.

Girls Footy

Hectorville Football Club is very proud of the Girls Football Program it has developed in only 3 seasons. This year saw record numbers of Girls playing at Hectorville. Having both the U14 and U16 Girls playing in Division one and the U12's narrowly missing out on a Grand Final appearance shows how far Girls Football has come in a short time. 2020 will see the introduction of an U18's team for the first time at Hectorville. 2021 will see a Women's Team take the field for Hectorville. By then Hectorville should have in excess of 140 Female Players.

The inaugural U16 Girls Footy Trip took place post season this year. A huge success with 25 players making the trip to Melbourne to play the Vermont Eagles, this trip was an amazing bonding experience for all involved. Thank you to Peter Turner for all his efforts in organising what I think will be an important link with his old Club, the Vermont Football Club. Vermont are looking to reciprocate with a trip to SA in 2020 to play the U16 Hectorville Girls. This relationship should then continue meaning all girls at Hectorville can look forward to an interstate football trip when they play U16 Girls footy at Heccies. A special thank you to Bill Leo for all the time and effort he put in to making this trip a reality.

Summary

With the enormous growth in player numbers in the past few years, and a committed and talented group of Coaches and volunteers, Hectorville Football Club is very well placed for the future. The upgraded change rooms, a continued focus on Coach and player development along with all families feeling they are a part of a special place in the Hectorville Sports Club Community makes for some exciting times ahead!

A special thanks to Bill Leo and Paul Rhigas for all their help, support and advice over the year.

Sincerely,

Christian McCormack
Junior Football Chairman
Hectorville Football Club

Netball Report



Our summer season of 2018/19 saw us field 8 senior teams in EDNA and 9 teams in the aged competition. We were successful in winning premierships in senior division 1 and in division 6 and in the aged competition in junior 1 and junior 2. Congratulations to all players and coaches involved.

Winter season has just finished recently and again we were able to bring home some premierships, in division 3 and 7. There was also a very special double premiership in division 1 seniors. Both of our division 1 teams faced off in the grand final and after full time the scores were locked at 35 each. Extra time was then added and both teams were still locked away with a draw. The association then decided to award both teams the premiership. A fantastic achievement for the Hectorville Netball Club and all the players and coaches involved. A very proud moment for the Hectorville Netball Club.

We were lucky enough to have four teams play off in the aged competition grand finals but unfortunately we were not able to bring home any silverware. A great effort by all players and coaches involved. Keep working hard girls and the achievements will be rewarding.

Our senior and junior presentation nights were held at the clubrooms throughout the year with success. Many thanks goes to Sophia Hynes-Bishop for organising the events and a special thanks must also go out to Sam McGrath for making our clubrooms look spectacular for our winter presentation. A big thankyou to the kitchen and bar staff for all the work you have done for our evenings.

A big congratulations goes out to the dual Future Netballer of the Year, Catrina Lupino. The Netballer of the Year (Heather Dwiar Award) was won by two players, Courtney Jackson and Paige McGrath. Paige has now gone back to back with this award which shows her true commitment to herself and her netball.

A massive thank you must go out to the committee and the coaches that keep this section growing. Without people like this, it would certainly make this section hard to run. To all the parents and friends that help out with scoring and time keeping we thank you as well.

Keep working hard at what you do and be proud of your achievements.

GO YOU HURRICANES.

Cheers,

Mark Leckie

President, Hectorville Netball Club.

Senior Netball Report

This year there was a changing of the guard so to speak, with Mick standing down from his position as senior coordinator and president after many years. On behalf of the committee we would like to thank Mick for his dedication to Hectorville Netball, and although he has stepped down from two of his roles he has retained his role as treasurer. I'd also like to thank Mick for his advice and assistance during the transitional phase to those taking over his previous roles.

The role of coordinator was taken on by three committee members, Leanne Shirlock, Amanda Marciniak and myself. Having the role shared has been very beneficial as it has allowed for sections of the portfolio to be divided amongst the three of us making it easier for us to balance our volunteer roles with a work and family life. Having three peoples knowledge of players across all the senior divisions has allowed for a better understanding of players preferred playing positions and team placements.

I'd like to thank my co-coordinators; they have been very generous with their time and have helped make the last two seasons very manageable and a pleasure to do.

Our first season as coordinators saw us field 9 teams in the Eastern Districts Netball Association winter competition. We had several Grand Final winners; Mick Seager and Leanne Shirlock dual division 1 Grand Final winners, Vicki Best division 3 and Amanda Chapman division 7.

For the summer season we currently have 10 teams; with most divisions having more than one Hectorville team. This has led to us requiring more white alternative uniform dresses, with the players highlighting their appreciation the distinction between the teams the contrasting uniforms allow, creating a less stressful environment to play in.

A BIG THANK YOU to all our coaches, your contribution each week is greatly appreciated by the Club and by all the players. Our coaches this year have been:

Winter: Mick Seager, Leanne Shirlock, Samantha McGrath, Vicki Best, Mel Campbell, Amanda Marciniak, Bethany McGrath and Amanda Chapman.

Summer: Mick Seager, Leanne Shirlock, Samantha McGrath, Amy Trudgen, Bethany McGrath, Mel Campbell, Amanda Marciniak, Steve DeCorso and Cassandra McGrath.

On behalf of the Hectorville Netball Club Senior Coordinators I would like to wish all teams Good Luck for the rest of the Summer Season..... Go Hectorville Hurricanes!!!!

Regards,
Samantha McGrath

Senior Coordinator
Hectorville Netball Club

Junior Netball Report

2019 was my first year as Junior Coordinator I was given great support by the netball club as a whole and in particular by Sam McGrath, Mick Seager and Amanda Marciniak. There are three seasons that started and/or ended in 2019 I will give a short synopsis of each followed by more general information on this year in netball.

Summer 2018/19: Sam's last season as coordinator had 9 teams competing, 4 in Junior, 3 in Sub-Junior and 2 in Primary. Junior 1 and Junior 2 teams won their Grand Finals. Sub-Junior 2 finished first on the ladder and made the GF but just fell short. Primary 1 – finished first on the ladder, there are no finals in the Primary age group. At the end of the season 4 team's worth of junior players moved to Senior.

Winter 2019: My first full season as co-ordinator. Had 6 teams competing, 1 in Junior, 3 in Sub-Junior and 2 in Primary. Considering we lost 4 teams worth of players to Senior we made up a whole new team's worth of players in new recruits. The junior team made the prelim finals as did the Sub-Junior 1 and 3 teams. Within Primary the teams had tough seasons but made solid progress.

Summer 2019/20: This summer we have 7 teams competing. So we have made another teams worth of players back. Two teams in Junior, 3 in Sub-Junior and 2 in Primary.

Trials and registrations: I am sending more regular e-mail communications to parents regarding registration and trials. So far I have received good feedback regarding this new initiative and will continue its use. I have learned that trying to forecast numbers to plan trials is futile because people leave it so late to register often not doing it until the day of trials or at trials itself – despite regular communication to existing player's parents. I'd like to thank the following who have helped me prepare and/or run trials; Paige McGrath, Bethany McGrath, Claire Jones, Kirsten Nield, Katherine Balfour, Hope Seager, Amanda Marciniak, Leanne Shirlock, Vicki Best, Steve Miles, Sue Pace, Mick Seager and Ashley Gibson.

Player numbers: We are currently on an upward trajectory in player numbers. It is important to try and keep getting the girls at primary age, this is the age group we get the most new players in. However it does ebb and flow. Some schools don't play summer so we get players join us then and leave again in winter – if we can get the players before they settle into a school team this may boost numbers further in future. Trying to advertise more in local primary schools is something I'm looking in to.

I'd like to thank the netball board and all the coaches who give up their time to make sure we can keep offering young people in our community the chance to play netball

Thanks
Felix Wilson
Junior Co-ordinator

Profit and Loss

Hectorville Sports and Community Club Netball 1 July 2018 to 30 June 2019

30 Jun 19

Income	
Senior Fees income	5,506
Summer Fees income Junior	5,805
Winter Fees income Junior	3,760
Winter Fees income Senior	6,117
Total Income	21,188
Less Cost of Sales	
Association Fees Junior expense	5,690
Association Fees Senior expense	7,650
Total Cost of Sales	13,340
Gross Profit	7,848
Plus Other Income	
Community Lottery	733
Functions	2,181
Fund Raising/ Carnivals	200
Interest Income	27
Merchandise sales	1,086
Miscellaneous Income	1
Raffle Money	212
Social Memberships	1,264
Uniform Sales	4,043
Total Other Income	9,746
Less Operating Expenses	
Accounting Fees	96
Balls cost	243
Bank - Merchant Fees	748
Coaching Costs	45
Computer/ Internet/ Website	25
Decorations	164
Eftpos Fees and Charges	108
Equipment Expense	880
Freight Paid	99
Function/ Event costs	1,942
Fund Raising costs	53
Interest Expense	(1)
Maintenance - General	73
Managers Promotions	140
Medical Costs	32
Meeting Expenses	279
Merchandise expense	1,067

	30 Jun 19
Office Supplies	149
Social Membership Club cost	1,040
Trophies	2,792
Umpire costs	2,380
Uniforms expense	3,705
Vouchers exp	291
Total Operating Expenses	16,347
Net Profit	1,248

Balance Sheet	
Hectorville Netball Club	
As at 30 June 2019	
	30 Jun 2019
Assets	
Bank	
Netball Bendigo Account	\$198.66
Netball Cash Reserve	\$6,832.43
Netball Club Bank	\$4,911.32
Netball Paypal	\$746.37
Netball Undeposited Funds	\$236.85
Total Bank	\$12,925.63
Current Assets	
Trade Debtors	\$3,482.91
Total Current Assets	\$3,482.91
Fixed Assets	
Bldgs & Imprvmnts - at cost	\$363.64
Plant and Equipment - WDV 30-6-15 & cost	\$64.35
Plant and Equipment Accum Depreciation	\$0.00
Total Fixed Assets	\$427.99
Non-current Assets	
Total Non-current Assets	\$0.00
Total Assets	\$16,836.53
Liabilities	
Current Liabilities	
GST	-\$1,829.77
Rounding	\$0.00
Trade Creditors	\$1,108.80
Total Current Liabilities	-\$720.97
Non-Current Liabilities	
Total Non-Current Liabilities	\$0.00
Total Liabilities	-\$720.97
Net Assets	\$17,557.50
Equity	
Current Year Earnings	\$1,577.97
Retained Earnings HNC	\$15,180.57
Retained Earnings HSCC	\$798.97
Total Equity	\$17,557.51

Tennis Report

The 2018/2019 year at Hectorville tennis club was focussed on rebuilding numbers in both juniors and seniors.

I would like to thank the committee for their on-going commitment and support. I would also like acknowledge the contribution of all the committee members. In particular, Jon Davis, Heather Dick, Lachie Moyle and Belinda McQueen in establishing the funding and process for the new 'Book a Court' System. I would also like to thank Naomi Belgrade for her contribution and acknowledge that Naomi will be stepping down from the committee for the 2019/20 due to work commitments.

The 2018/19 season saw High Performance Tennis being appointed to lead the coaching function at the club. High Performance have contributed and committed to grow and rebuild Hectorville tennis club through coaching programs including,

- Strength and Conditioning Coaching for High Performance Juniors
- Red Ball tournament
- Continuing to offer coaching for all levels

The summer presentation afternoon was well received with up to 40 members and their families attending the event. The Hectorville Tennis committee would like to thank the local MP Vincent Tarzia and the newly appointed Jill Whittaker, Mayor of Campbell Council for their on-going support of the Hectorville Tennis Club.

Hectorville Tennis Club look forward to the 2020 summer season and are greatly in discussion with the Campbelltown Council on how we collaborate on up going events.

Junior and senior coordinator, Lachie Moyle continues to coordinate the juniors and his contribution to the club has been an absolute asset.

There are many opportunities to encourage volunteers and more players to the club and that will certainly be a focus for the remainder of the 2019/20 season Hectorville tennis club will be working in partnership with Tennis SA to promote the club and will use this as a major recruitment drive.

Cat Rugari

Cricket Report



Dear Member,

This season saw many new faces to Hectorville Cricket Club and several younger players coming up from the junior grades to join our senior competition.

Despite the A Grade being relegated into A3 it was exciting to have new young faces in our A and B Grades. These players contributed to some new energy and it's great to see people supporting Hectorville in more than one sport.

Will Thwaites had a tough first season as A Grade Captain However, I have no doubt that the team has built on this and will stand us in good stead for the 2019/20 season.

The B Grade had a strong season and only just missed out on finals by a very small margin. Their performance, with four players under 18, was a highlight for the club. I would like to thank Sasa Pazeski for captaining the team and being a mentor for the younger team members throughout the season.

Despite a constantly changing side, the LOE team was competitive throughout the year. They did struggle with consistency but hopefully the 2019/20 season will see a stronger commitment from players. Thank you to the C Grade Captains.

Under 17's had a tough season. The team gave it their best shot each week against a very high standard of opposition. I would like to say a big thank you to Jimmy Eckermann for coaching the side.

Thank you to all of the coaches of the Sub Junior teams. It's great to see so many young players supporting the club. A special thank you to Gary Dwair for his coaching and coordination of the sub juniors.

This year saw us pay off the entirety of the clubs debt. We are now in a good financial position after several years. We can now look to the future development of Hectorville Cricket Club.

This season's off-field support greatly improved with a number of successful functions including our annual quiz night, Christmas party and football vs cricket 20/20.

I would like to thank all the team captains, junior coaches and members for all their hard work which is greatly appreciated.

Thank you to Peter Eckermann for the management of the canteen each week.

Thank you to the curators Gary, Greg and others who pitched in for their hard work to make the oval one of the best in the competition.

We have already begun planning, recruitment and have some exciting announcements to make over the next few months for the coming 2019/20 season. We look forward to the challenges and opportunities the new season will bring.

Yours Sincerely,

Patrick Ritchie, Chairman Hectorville Cricket Club

Cricket Captain's Report

Dear Members,

This year has been a very interesting year taking over the captaincy. Lots of highs and lows which turned out to be a long season ending in relegation.

I thought in the A grade we started the season being very competitive and there were lots of good signs, and we were losing games respectfully. The year did get harder having lost commitment from some of the playing group, and having to pick 21 players by the end of the season. It was good to see lots of young faces around with many of them coming over from football. This has been a big thing being missed at the club in previous years, and we're hoping to build on this and keep on dipping into the talent from footy again this year.

Even though we were relegated this year in the A grade I think it will be a good platform for us to spring back up to being very competitive in the season to come. I personally would like the opportunity to captain again and help guide us to greater things.

It was pleasing to see the B grade not just being competitive but winning games and just missing out on finals. Including the C grade as well, it was good seeing the junior players coming through and performing. Having a few old heads stick around and put their hand up to commit such as Sasa being captain was good as well.

I hope that this coming season we can seek more support for coaching as I, myself, would like to improve and I know how important it would be for the young players coming through who are eager to learn more and become better cricketers.

It will be good to get more support off the field in the next season as well, taking the load off the people already doing everything. It's not ideal making sandwiches in the canteen and serving beer to patrons when you're supposed to be leading the cricket club.

A big thank you to the Dwiar family for their ongoing preparation of both grounds and training nets. Also to Cory for helping with this and James E and Jack B coaching the Under 17s.

As a whole, I am excited to start talking about the future and seeing what we can start getting ready for the next season.

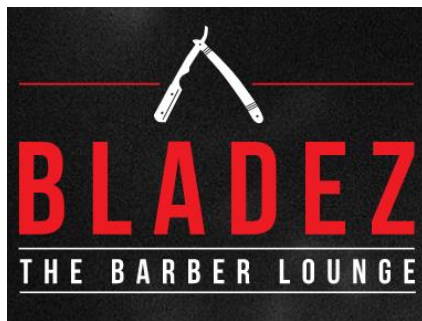
Yours Sincerely,
Will Thwaites

Hectorville Sports and Community Club Cricket For the 12 months ended 30 June 2019

	Jun-19	Jun-18	Jun-17	Jun-16	Jun-15	Jun-14	Total
Income							
Canteen	4,930	3,544	829	1,129	-	-	10,432
Kitchen Meals income	-	-	163	-	-	-	163
Recycling	-	-	225	-	-	-	225
Senior Fees income	5,630	11,675	9,278	15,479	300	-	42,362
Summer Fees income	-	-	-	-	16,426	-	16,426
Summer Fees income Junior	3,440	4,785	8,793	6,064	-	-	23,082
Total Income	14,000	20,004	19,287	22,672	16,726	-	92,688
Less Cost of Sales							
Association Fees Junior expense	400	200	260	496	-	-	1,356
Association Fees Senior expense	3,893	3,182	3,182	3,000	2,845	-	16,101
Bar Expenses	-	-	14	-	-	-	14
Canteen COGS	569	347	1,630	-	-	-	2,545
Kitchen costs (meat, veg etc)	100	362	-	1,650	-	-	2,111
Kitchen Hands	-	-	-	680	-	-	680
Light Beer cost	-	-	-	179	-	-	179
Pre-Mix cost	-	-	8	-	-	-	8
Soft Drinks cost	-	-	-	330	-	-	330
Total Cost of Sales	4,961	4,090	5,094	6,335	2,845	-	23,325
Gross Profit	9,039	15,914	14,193	16,337	13,881	-	69,363
Plus Other Income							
Club Dividend Income	-	-	-	-	3,906	-	3,906
Functions	1,229	-	-	1,600	3,082	-	5,911
Fund Raising/ Carnivals	4,000	2,393	1,909	2,315	-	-	10,617
Grants	-	-	3,000	1,818	-	-	4,818
Merchandise sales	577	1,200	1,951	1,300	1,795	-	6,823
Miscellaneous Income	-	173	60	25	662	-	920
Oval Hire income	1,725	1,250	-	-	-	-	2,975
Raffle Money	-	870	-	4,966	-	-	5,836
Sponsorship / Donations income	1,055	8,364	12,018	5,063	10,500	-	36,999
Tournament Income	-	-	-	820	-	-	820
Uniform Sales	-	409	-	-	-	-	409
Vouchers Inc	-	1,900	(209)	-	-	-	1,691
Total Other Income	8,586	16,558	18,729	17,907	19,945	-	81,725
Less Operating Expenses							
Accounting Fees	62	56	210	-	-	-	329
Balls cost	1,220	4,738	5,182	-	2,395	-	13,535
Bank - Fees Other	-	-	3	5	-	-	8

	Jun-19	Jun-18	Jun-17	Jun-16	Jun-15	Jun-14	Total
Coaching Costs	-	900	4,160	7,600	6,200	-	18,860
Council expenses	-	-	-	-	2,000	-	2,000
Court Hire expense	-	-	774	-	-	-	774
Court/ Net Repairs	-	-	2,600	-	-	-	2,600
Curating	762	-	4,211	3,650	3,100	-	11,723
Dividend - Cricket	-	(3,207)	(3,873)	-	-	-	(7,080)
Equipment Expense	-	-	-	5,822	-	-	5,822
Fines	-	-	-	125	-	-	125
Freight Paid	32	-	-	-	-	-	32
Fuel Reimbursement	-	-	-	1,915	-	-	1,915
Function/ Event costs	237	305	-	1,309	35	-	1,886
Fund Raising costs	-	-	-	400	-	-	400
Insurance - general	545	545	-	709	-	-	1,800
Insurance - Public Liability	-	-	545	-	-	-	545
Licences and Fees	-	420	-	-	-	-	420
Maintenance - General	-	864	-	-	-	-	864
Match Day Payments - Jnr Football	-	140	-	-	-	-	140
Matchday expenses	-	-	14	-	3,260	-	3,274
Merchandise expense	3,083	2,770	916	2,335	5,642	-	14,746
Miscellaneous expense	-	-	2,757	357	1,375	-	4,490
Oval Hire expense	4,443	10,852	17,606	-	-	-	32,901
Plant & Equipment expense	-	-	-	-	3,726	-	3,726
Postage	-	-	-	15	-	-	15
Recording Results	-	-	-	-	400	-	400
Section Fees expense	-	-	(6,598)	-	9,563	-	2,965
Sponsorship Expense	-	195	1,175	-	-	-	1,370
Teas	-	300	14	1,350	1,500	-	3,164
Training Expense	-	1,092	-	689	-	-	1,781
Trophies	574	259	582	1,769	-	-	3,185
Umpire costs	1,340	2,345	550	3,065	-	-	7,300
Uniforms expense	-	456	4,195	1,023	-	-	5,674
Vouchers exp	-	250	1,919	-	-	-	2,169
Total Operating Expenses	12,300	23,281	36,942	32,140	39,195	-	143,858
Net Profit	5,325	9,191	(4,020)	2,105	(5,370)	-	7,230

Hectorville Sports & Community Club would like to thank all of our sponsors for their ongoing support throughout 2019 and look forward to continuing our partnerships into 2020 and beyond.





The Hectorville Sports & Community Club Inc.

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Postal address: PO Box 243 Magill SA 5072

Website: www.heccies.org.au

ABN: 78 964 739 433

NOMINATION FOR HECTORVILLE SPORTS & COMMUNITY CLUB INC. BOARD OF MANAGEMENT

**I hereby nominate for
the position of on the
Hectorville Sports & Community Club Inc. Board of
Management**

Name:

Signature:

Date:

I accept this nomination

Signature: Date:

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